



Jeff Einhorn

 @jeffeinhorn

innovation in the
LARGE enterprise



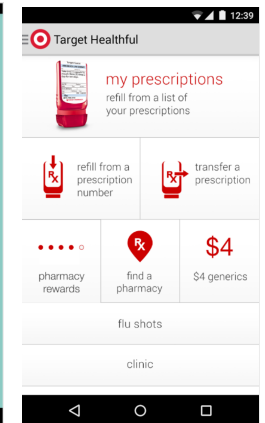
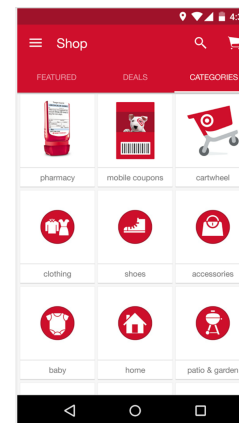
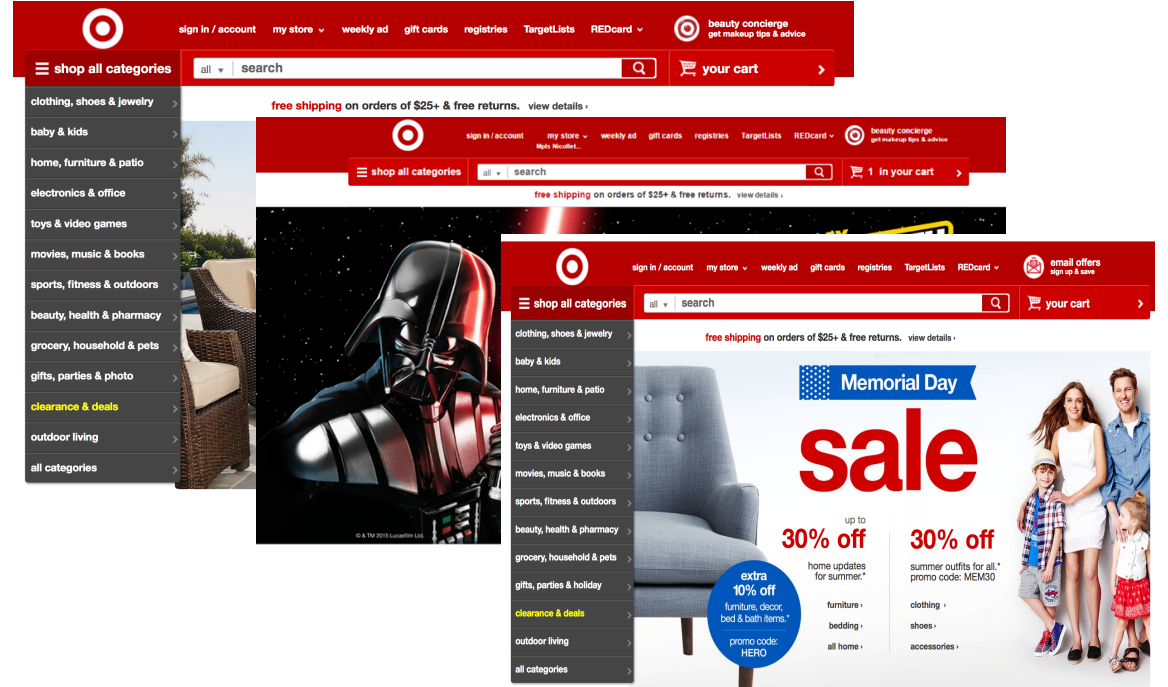
+347,000 team members

1,795 stores in 49 states

41 distribution centers

7 HQ locations

2 data centers



ideas can sprout from a number of different sources including things you've

- seen
- learned
- heard
- experienced
- read





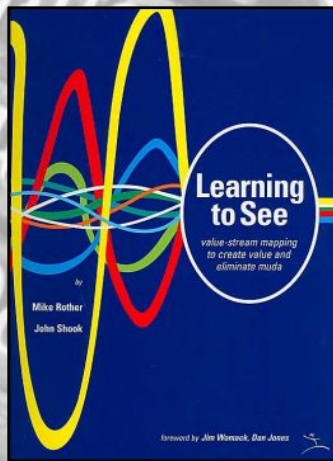
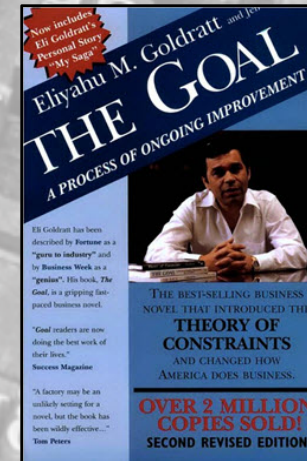
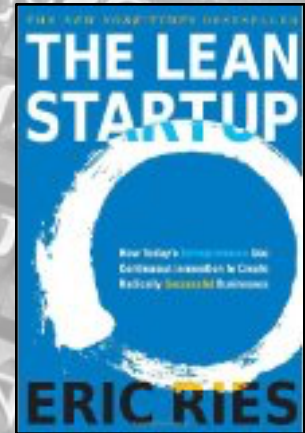
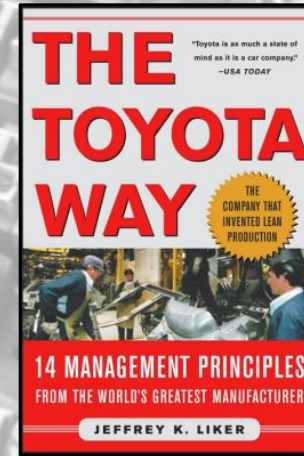
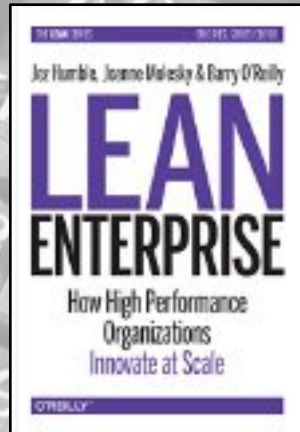
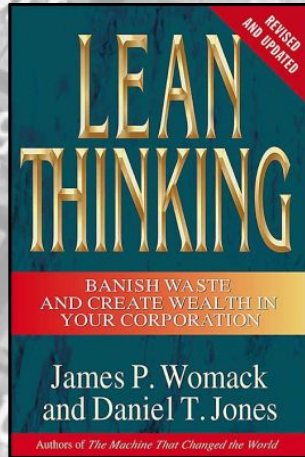
YOU don't have to
reinvent the wheel

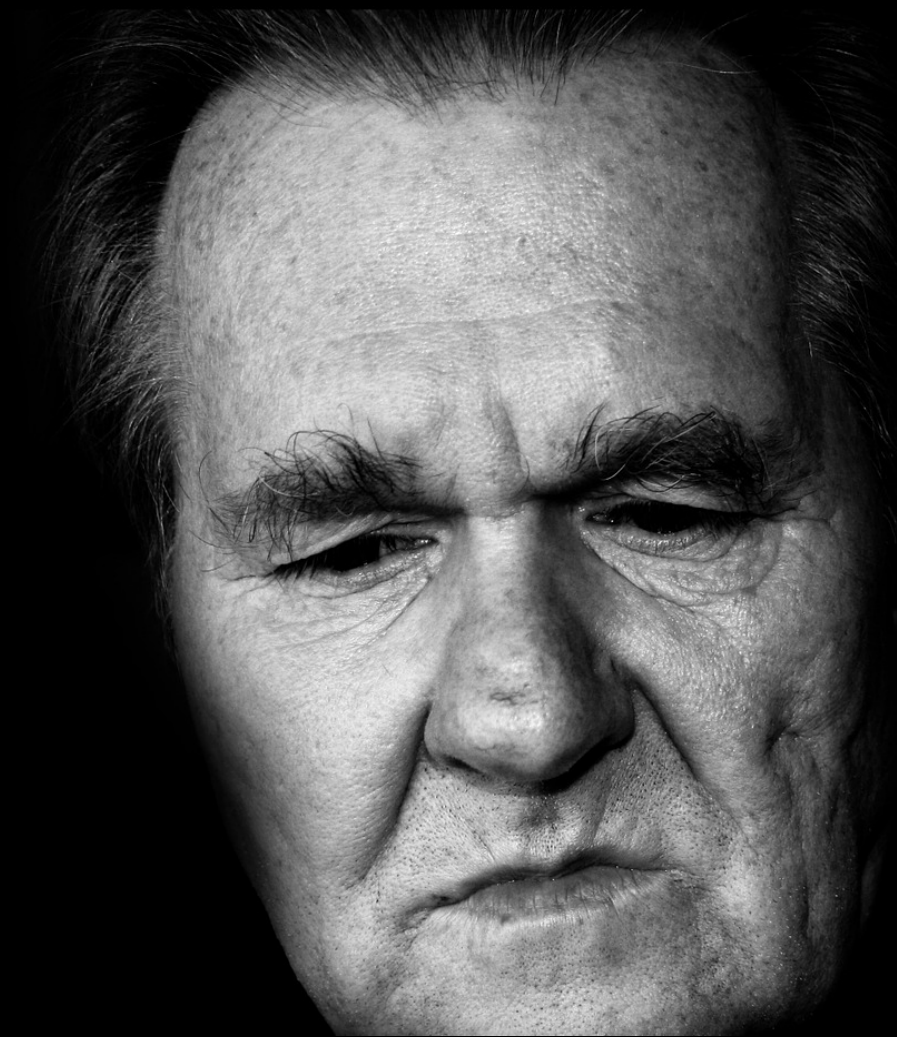
seek out, learn from,
leverage great work
that already exists

get, stay connected with the broader tech community

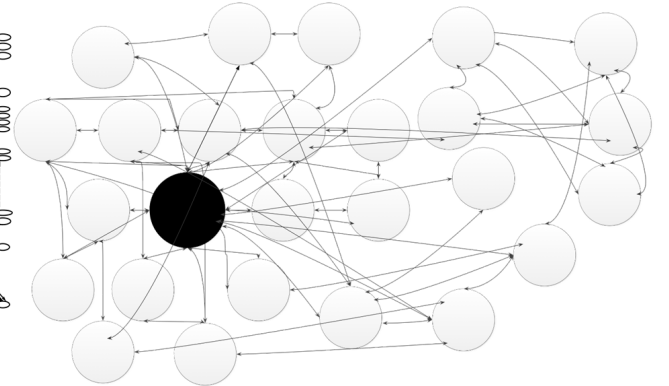
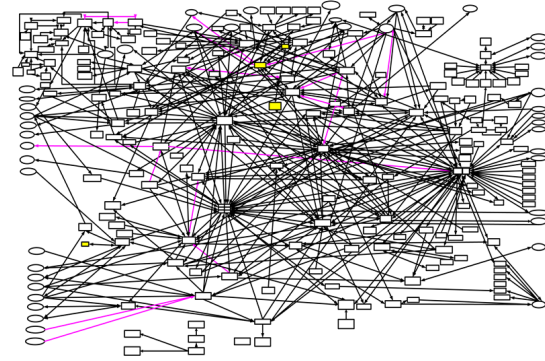


continuous learning is critical to being able to generate new ideas, refine existing work, or kill an afternoon

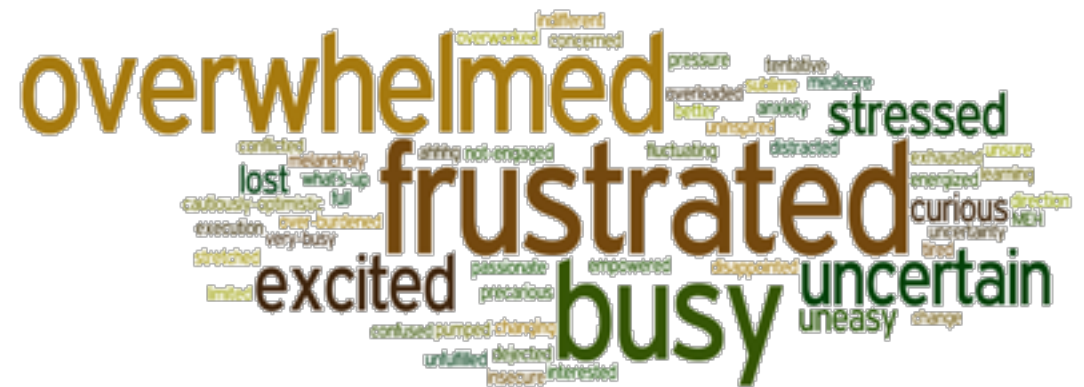




what's driving you, your team, your clients, or the business crazy?



optimization **HAIRBALLS**



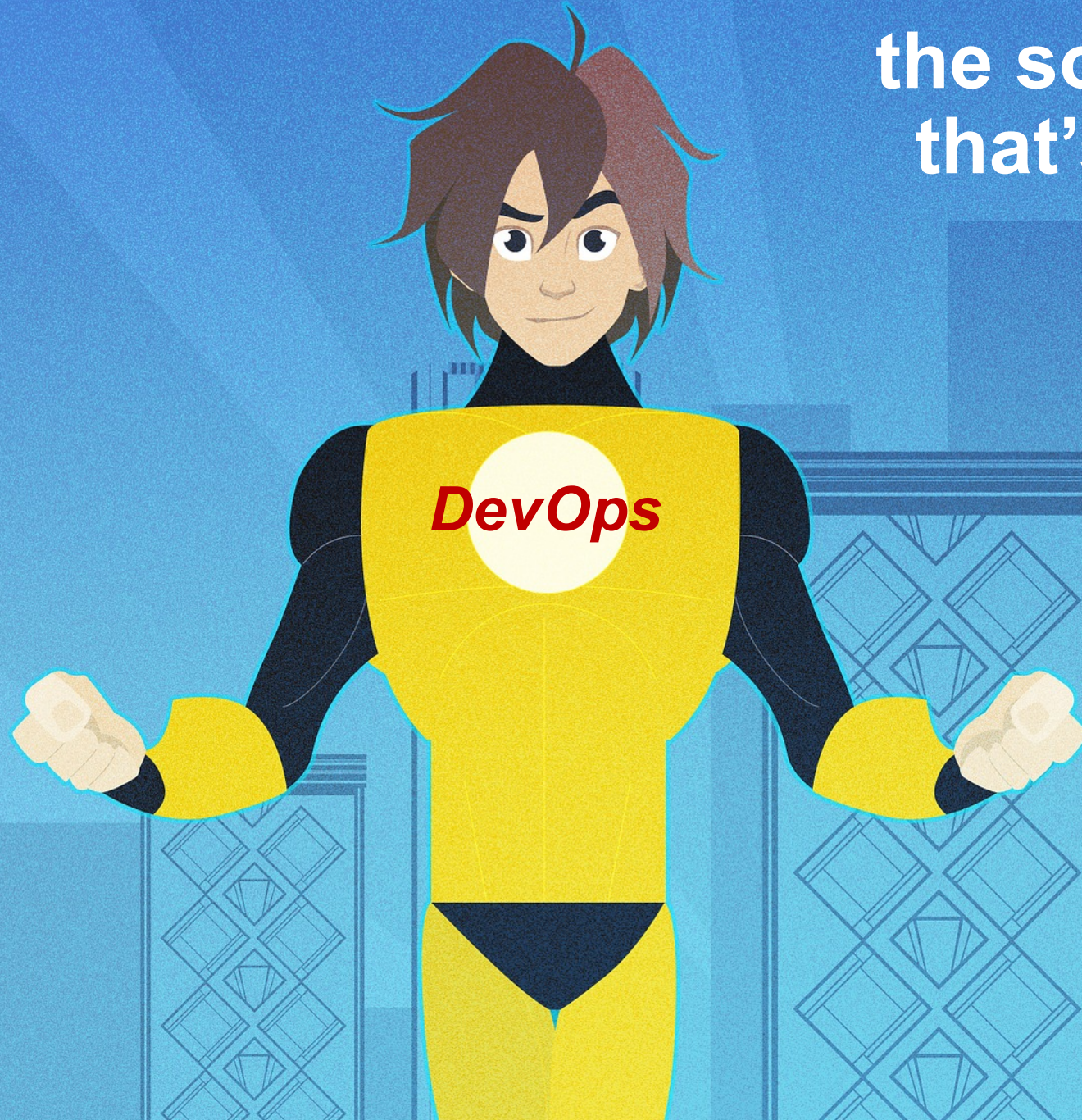
spending too much time putting out fires and only getting more and more behind



	urgent	not urgent
important	QUADRANT 1 <ul style="list-style-type: none">CrisesDeadline driven projectsFire-fighting	QUADRANT 2 <ul style="list-style-type: none">Building capabilitiesMaximizing opportunitiesRisk management
not important	QUADRANT 3 <ul style="list-style-type: none">InterruptionsMost meetings and e-mail	QUADRANT 4 <ul style="list-style-type: none">TriviaBusy workTime wasters

Stephen Covey's approach to time management is to create time to focus on important things before they become urgent. Sometimes this just means doing things earlier. The real skill is to commit time to processes that enable you to do things more quickly or more easily, or ensure that they get done automatically.

the solution to everything
that's wrong in your life



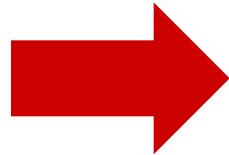
DevOps seems to describe a lot of things

- culture
- tools
- technology

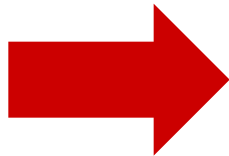
what *is* it?



Culture



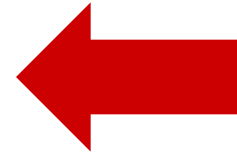
Ownership



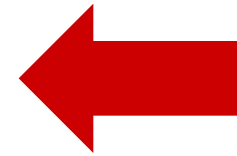
Empowerment



Feedback



Tech Practices

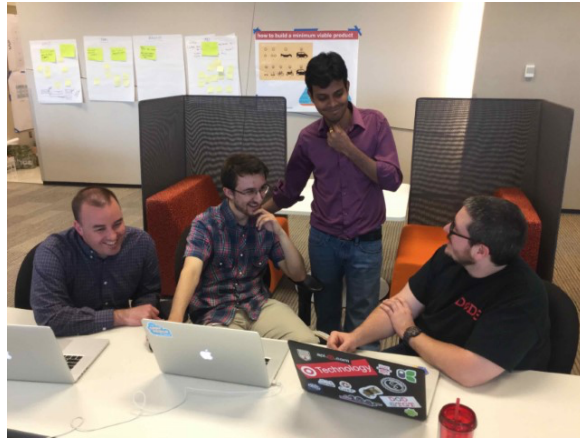


Measurement

culture

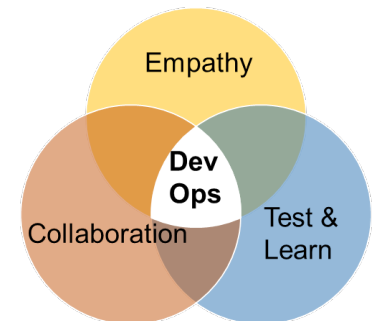
Shared Goals versus Operations = Stability & Development = Features

Operations & Development engineers participating together in the entire service lifecycle, from design through the development process to production support



what it looks like @ Target

- Open Labs
- Challenges
- FlashBuilds
- Coaching
- #ChatOps
- #HugOps
- DevOpsDays
- Leader Summits



ownership

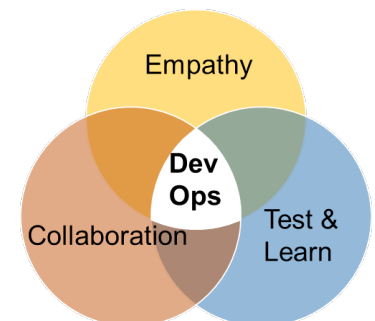
Product/Service Ownership versus Project

Products & Services are delivered, continuously improved and managed for the long term by end-to-end by full stack teams focused on meeting customer needs



what it looks like @ Target

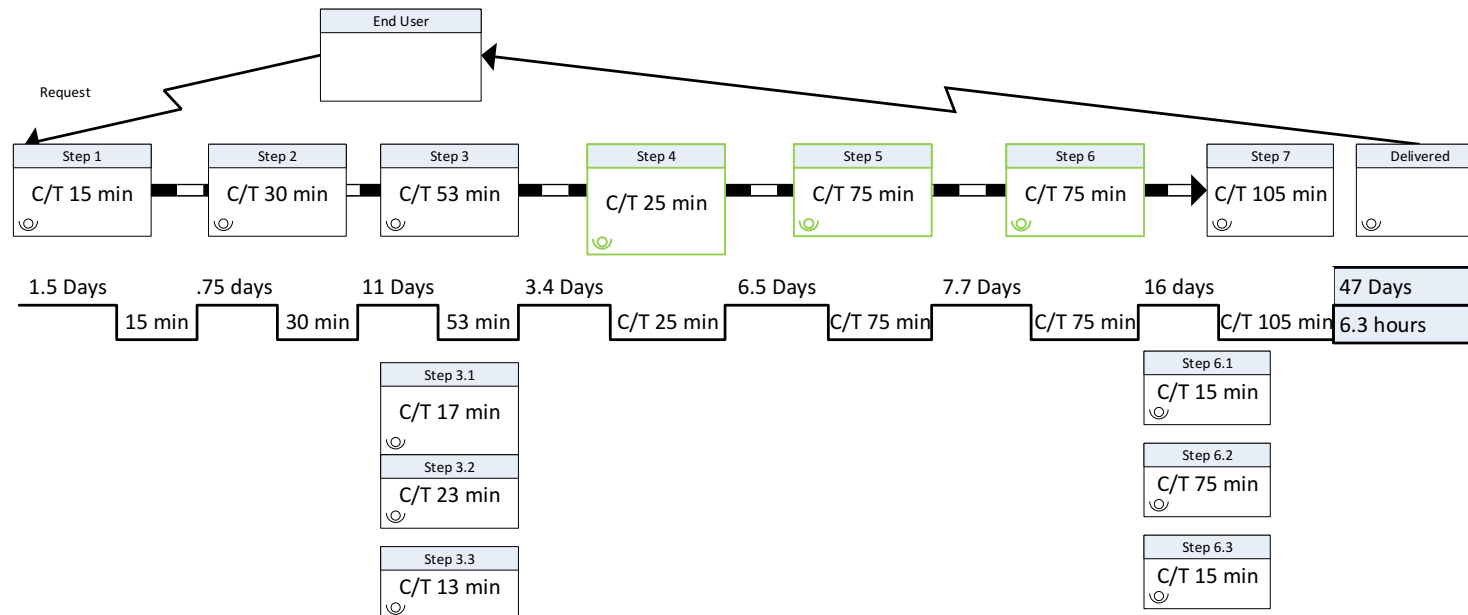
- Project Argus
- *real* Product ownership



measurement

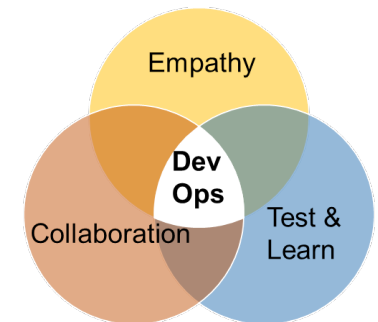
Sub-optimization versus Identifying Bottlenecks

Measure everything you want to improve. Value stream process before you start, measure deployments, time to deploy, incidents per deploy, blast radius/severity of incidents. Report on service adoption & competing service adoption to better understand customer needs and how to improve



what it looks like @ Target

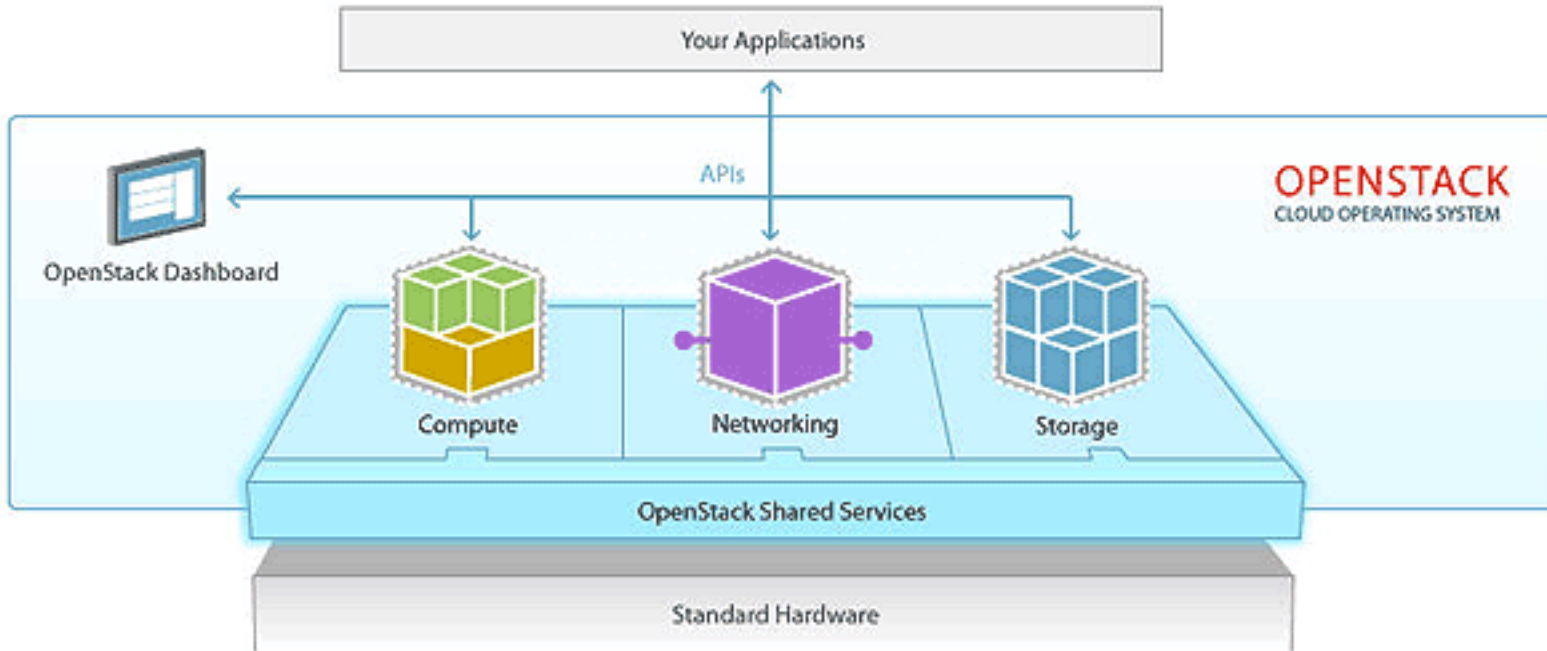
- value stream mapping
- dashboards tied to business critical KPIs
- end-of-sprint demos



empowerment

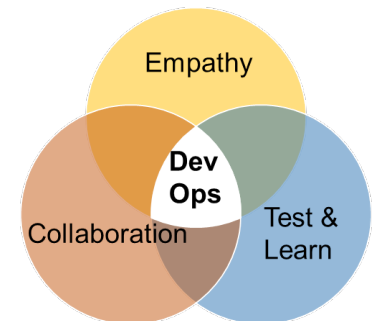
Automated Build & Deploy of App/Infrastructure versus separate engineers hand crafting pieces

Engineers have access to the tools they need and can improve existing processes to solve problems and improve delivery



what it looks like @ Target

- self-service api access to create
 - networks
 - servers
 - compute

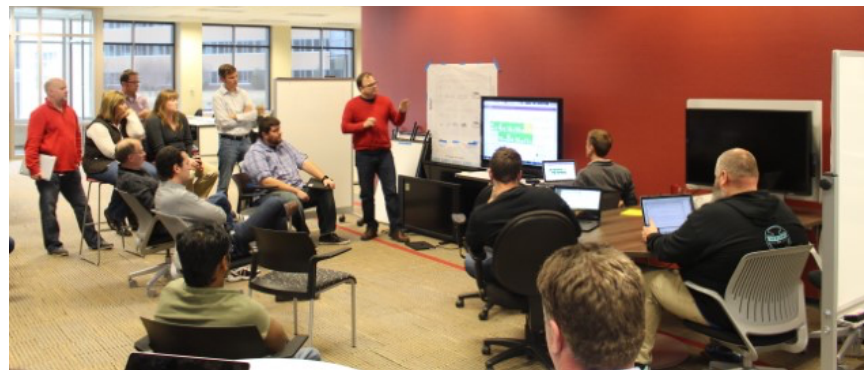
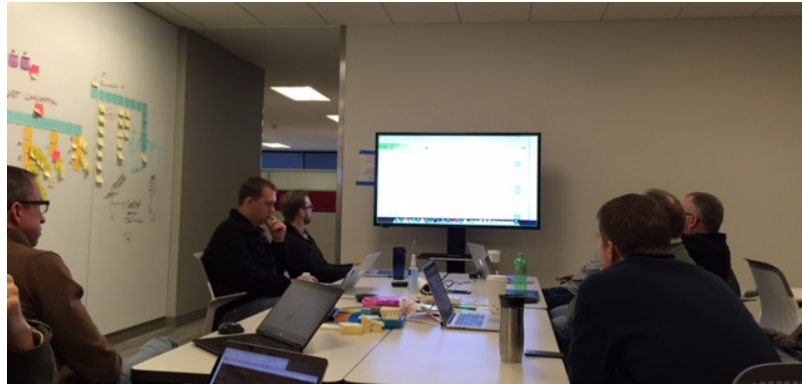


feedback

Frequent Small Changes versus Large Changes

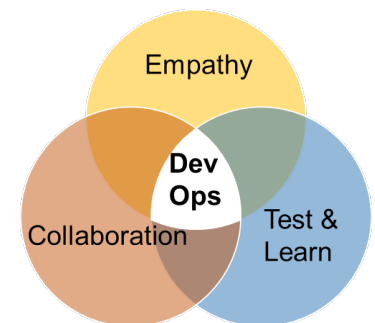
Agile Sprints versus Annual Planning

Operations & Development makes small changes frequently to learn quickly from failures & customer feedback then adjusts future works



what it looks like @ Target

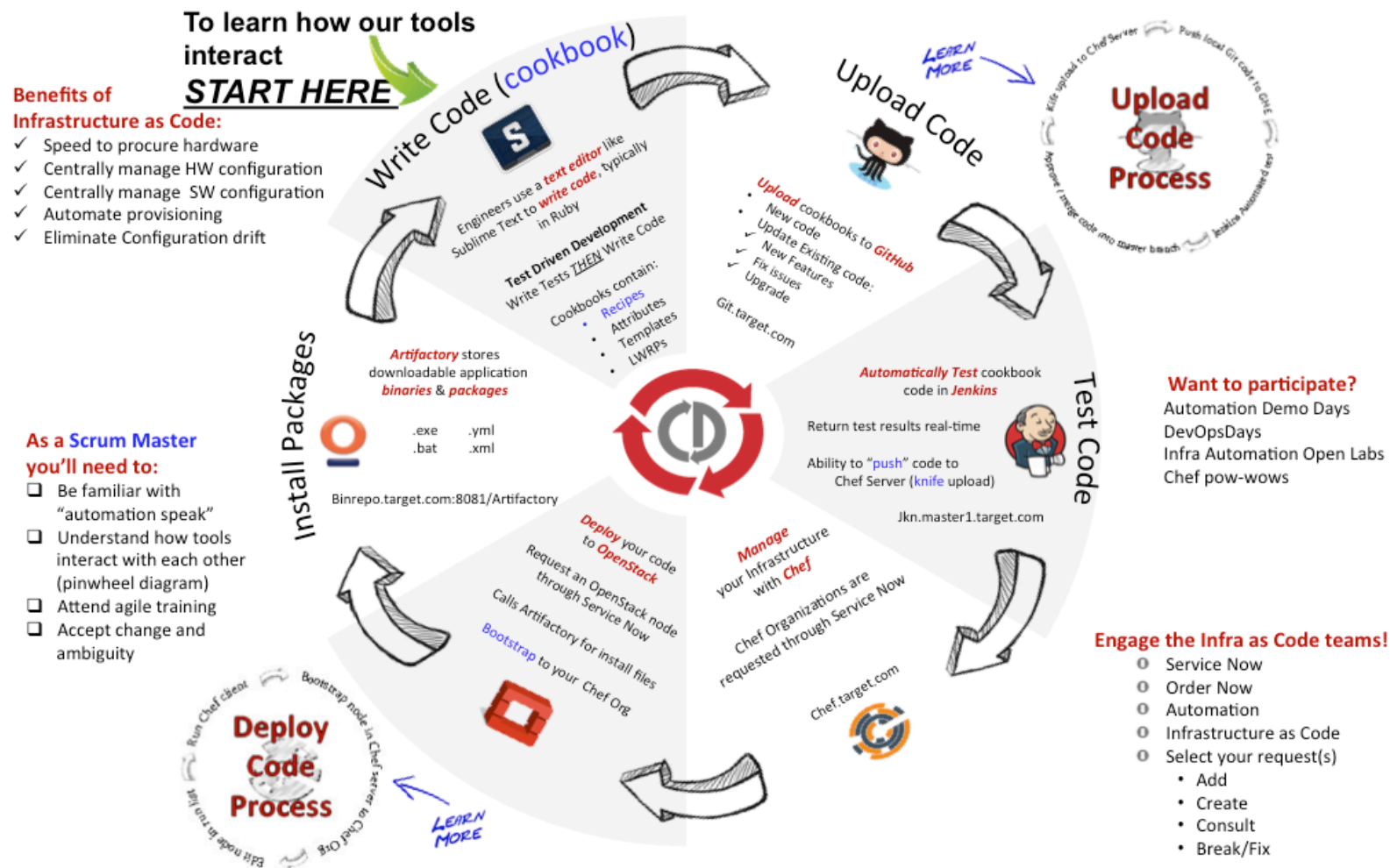
- open demos (i.e., everyone is invited)
- consistent communication cadence
- #ChatOps
- strategic collocation



technology practices

Reusable Automation & Services versus Scripting & Monolithic applications

Infrastructure as Code, Shared Source Code, Social Coding, Agile Practices, Continuous Integration/Delivery, Scrum, Agile



what it looks like @ Target

- CI/CD tooling
- Scrum practices
 - sprints
 - release planning
 - standups
 - retrospectives
 - demos

Culture

Operations & Development engineers participating together in the entire service lifecycle, from design through the development process to production support
(Shared Goals versus Operations = Stability & Development = Features)

Ownership

Products & Services are delivered, continuously improved and managed for the long term by end-to-end by full stack teams focused on meeting customer needs
(Product/Service Ownership versus Project)

Empowerment

Engineers have access to the tools they need and can improve existing processes to solve problems and improve delivery
(Automated Build & Deploy of App/Infrastructure versus separate engineers hand crafting pieces)

Feedback

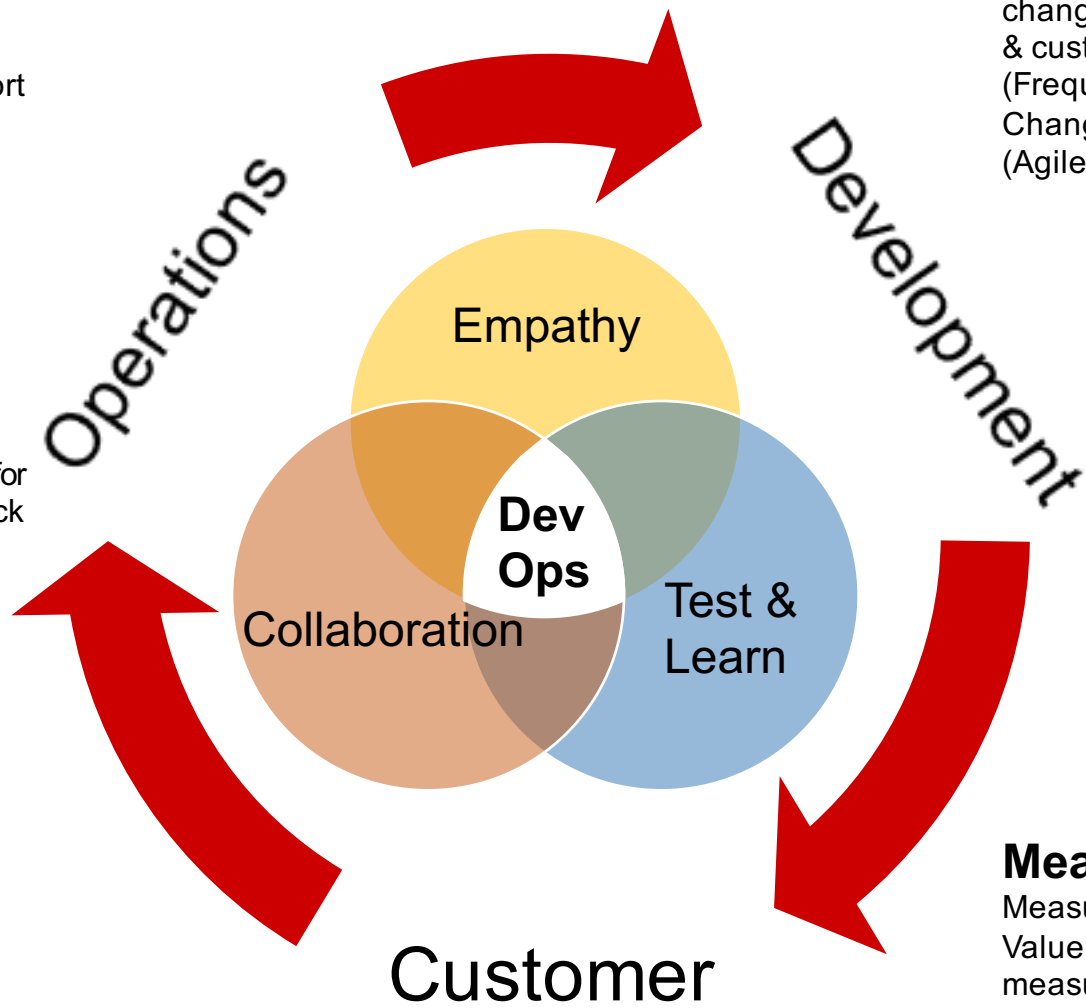
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(Frequent Small Changes versus Large Changes)
(Agile Sprints versus Annual Planning)

Tech Practices

Infrastructure as Code, Shared Source Code, Social Coding, Agile Practices, Continuous Integration/Delivery, Scrum
(Reusable Automation & Services versus Scripting & Monolithic applications)

Measurement

Measure everything you want to improve. Value stream process before you start, measure deployments, time to deploy, incidents per deploy, blast radius/severity of incidents. Report on service adoption & competing service adoption to better understand customer needs and how to improve
(Sub-optimization versus Identifying Bottlenecks)



culture is important

*it eats strategy for breakfast,
lunch, dinner and as a
midnight snack*

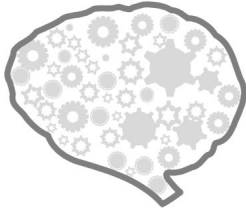
90%

estimate of organizations
attempting to use DevOps
without specifically
addressing their cultural
foundations will fail by 2018

DevOps@TGT



internal social media site



#DevOpsDays
Connect. Share. Learn.



internal DevOps mini-conference

aut^omati^on
make day



quarterly day long hackathon

aut^omati^on
demo sp^otlight



monthly session to share, get feedback, inspire & be inspired

nice story
so far ...

what does
reality
look like?



service management



hint: people look like this more often than not

why do this



empower customers to use service management for

IaaS

to get infrastructure on demand with all components, access needed to make things work

OpenStack

PaaS

to quickly prove out new ideas

OpenShift

Automation

to create a foundation to build out services for everything in IT

Chef, Jenkins, etc.

get what you need to succeed

hint: executive support to get the team, space and time needed to build out new capabilities

step 2 | lay foundation



legacy approach projects



long cycle times
siloes & hand-offs
fractured accountability
end state integration, testing
complex

modern approach products/services



short cycle times
tight collaboration
end-to-end accountability
continuous integration, testing
simple

 step 4 | make it real



legacy approach

3 months

modern approach

30 minutes

- identified software development team aligned to strategic priority
- provided team with
 - 1 embedded engineer
 - 1 part-time CI/CD coach
 - 1 part-time tool consultant
 - collocated work environment
 - IaaS + custom PaaS environment
 - CI/CD tooling environment
- team conducted 2-day sprints over 30 days with full Scrum ceremonies
- team worked directly with self-service infrastructure tools

legacy approach

8 weeks

modern approach

15 minutes

create development environment

- reduced number of steps (from 11 to 1)
- reduced number of requests (from 11 to 0)
- shift from Service Catalog to Self-Service Portal
- eliminate dependencies, pre-requisites, and hand-offs

legacy approach

9 months

modern approach

10 minutes

create pipeline infrastructure

- reduced number of steps (from 13 to 2)
- reduced number of requests (from 13 to 1)
- shift from Service Catalog to Self-Service Portal
- eliminate dependencies, pre-requisites, and hand-offs
- use Chef to deploy Chef

adoption is your measure of success

IaaS

1000+ VMs spinning up every day after 6 months

OpenStack

PaaS

Dozen's of developers via word of mouth and no support team

OpenShift

Automation

Thousands of Nodes & Cookbooks for everything. Checkout our community BigIP cookbook – 800k downloads

Chef, Jenkins, etc.

be focused

be bold

pilot

iterate

ownership matters

#make_awesome_happen

**you build it,
you run it**

Werner Vogels, Amazon CTO

get the right folks





 get leaders to buy-in





keep calm and scale on



 make awesome happen





Jeff Einhorn

Twitter



@jeffeinhorn
#DOTGT

Target Tech Blog



<http://target.github.io>

The Goat Farm



<http://goatcan.do>